

### No-Deductible Hurricane Insurance

NormanMax's No-Deductible Hurricane Insurance covers seawalls, docks, landscaping, outdoor art, and beach erosion, among many others.

NormanMax's No-Deductible Hurricane insurance is first-dollar parametric hurricane insurance for items either not covered by, or below traditional insurance deductibles for commercial and residential clients.

With NormanMax's No-Deductible Hurricane Insurance policies, there are no deductibles and almost any economic loss qualifies for a claim. Claims are typically paid within a short window of a covered loss payment event.

#### **RATING**

NormanMax Insurance Solutions has access to highly rated capacity to support its parametric programs.

#### A.M. BEST

Α+

(Superior) Financial Size 15

### STANDARD & POOR'S

AA-(Very Strong)

### FITCH

AA-(Very Strong)

### **Key Benefits**

## No Deductible and Limited Exclusions:

Unlike traditional insurance, there's no deductible, and exclusions are minimal.

#### **Speed of Payment:**

Quick payouts help mitigate economic losses immediately after a hurricane.

#### **Customizable Coverage:**

Tailored solutions to address specific needs, including property damage, business interruption, supply chain issues, lost revenue and/or economic losses.

## Complement to Existing Policies:

Can fill gaps in traditional policies, such as Builder's Risk or property insurance.

### Highlights

#### Eligible Risk:

Any industry besides cannabis, ammunition, manufacturing, bituminous coal mining, underground, support activities for coal mining and surface coal mining.

#### Limit:

Minimum \$10,000 and up to \$10 million per policy.

#### Coverage:

Deductibles for traditionally insured exposures, loss of revenues, profits, and/or tax base (public entity) with or without property damage, extra and extraordinary expenses and loss of value or market value.

#### **Available Trigger Options:**

Triggers start at windspeeds of 74 mph

- Proxy 60-second sustained wind speed
- Anemometer 60-second sustained wind speed
- Hurricane Cat-In-A-Circle

#### **Policy Periods:**

Standard 12 months.

### NormanMax's No-Deductible Hurricane Insurance covers exposures that typically are not insured or that are hard to insure such as:

- Business Interruption (BI) / Contingent BI / Supply Chain Interruption even without property damage
- Property damage
- Deductibles for traditionally insured exposures
- Loss of revenues, profits, and/or tax base (public entity) with or without property damage
- Extra and extraordinary expenses
- Loss of value or market
- Storm and tidal surge
- Water damage
- Seawalls and beach refurbishment
- Engineering and safety certification costs
- Equity protection
- Annual aggregate limit

### Who can benefit from NormanMax's No-Deductible Hurricane Insurance?

NormanMax's No-Deductible Hurricane Insurance is ideal for:

- Commercial property owners
- Businesses with significant hurricane exposure
- Developers and contractors
- Municipalities and utility providers
- Insurance carriers seeking embedded solutions





### NormanMax's No-Deductible Hurricane Insurance vs. Traditional Insurance:

Features	NormanMax	Traditional Insurance
Trigger for Payout	Parametric (data-driven triggers)	Proof of physical damage required
Claims Process	Fast and straightforward	Lengthy and documentation-heavy
Exclusions/Deductibles	Minimal or none	Often substantial
Purpose	Addresses immediate financial relief	Covers physical damage

Contact NormanMax Insurance Solutions to find out how we can protect you:



Evan D. Bull EVP, RELATIONSHIP & BUSINESS DEVELOPMENT MANAGER

+1 917 634 0769 ebull@normanmax.com





Francesca Finucane VP, RELATIONSHIP & BUSINESS DEVELOPMENT MANAGER

+1 708 502 5914 ffinucane@normanmax.com



**Brian McConnell** AVP. RELATIONSHIP & BUSINESS **DEVELOPMENT MANGER** 

+1 954 551 7585 bmcconnell@normanmax.com

Claims Process

To file a claim please visit https://normanmaxinsurancesolutions.com/file-a-claim/



#### FAQ's

## What is NormanMax's No-Deductible Hurricane Insurance?

NormanMax's No-Deductible Hurricane Insurance is a parametric (re)insurance product designed to provide swift financial relief following a hurricane. It uses a pre-defined triggers, such as sustained wind speed or location-specific impact data, to determine payouts, bypassing traditional claims processes.

# How does NormanMax's No-Deductible Hurricane Insurance work?

- Trigger: The policy is activated based on objective data, such as 60-second sustained wind speeds exceeding a certain threshold within a defined radius of the insured location.
- 2. Payout: Once the trigger is met, a payout is made directly, subject to a simple proof of loss.
- Speed: Claims are processed quickly—funds are often available within days of the triggering event.

# What are the triggers used in NormanMax's No-Deductible Hurricane Insurance?

The product uses dual or triple triggers, which may include:

- Moody's H-Wind: A 60-second modeled sustained wind speed reading from reliable third-party data sources.
- Hurricane Cat-in-a-Circle: A trigger based on the proximity of the storm to predefined geographic coordinates and storm track.
- Hurricane-Hardened Proprietary Anemometer Network: Where available, proprietary anemometers provide on-the-ground wind speed measurements, further refining accuracy.

# What's the difference between single trigger and multi-trigger policies?

It depends which trigger activates the insurance payout:

- Single Trigger: Pays out a predetermined amount when the hurricane wind speed is met or exceeded.
- Multi-Trigger: Pays out based on the highest 60-second sustained wind speed reading from any trigger (Dual Trigger: Proxy or Anemometer; Triple Trigger: Proxy, Anemometer, or Hurricane Cat-In-A-Circle).

#### What is the Proprietary Anemometer Network:

NormanMax owns the No-Deductible Hurricane Insurance platform, which utilizes proprietary data from a network of over 100 hurricane-hardened anemometer stations situated near coastal urban concentrations in the U.S. and the Americas.

These are specifically designed to withstand the conditions associated with a landfalling hurricane. The anemometer technology provides policyholders with real-time updates about wind conditions in their areas via the website and mobile app, offering transparency and peace of mind throughout the claims process.

# Can NormanMax's No-Deductible Hurricane Insurance be embedded in other policies?

Yes, NormanMax's No-Deductible Hurricane Insurance can be embedded into existing insurance policies, such as Boiler & Machinery or first-party property insurance, providing additional protection against hurricane-related risks.

# How much coverage is available, and what is the typical premium?

Coverage amounts are flexible and depend on the policyholder's specific needs.

info@normanmax.com • 1 888 667 6629 • normanmaxinsurancesolutions.com

